

# Raising Funds for 4-H Clubs and Programs

## Fact Sheet

### *Steps to Conduct a Successful Fundraiser*

1. Seek approval for the fundraiser from the County 4-H Youth Development Extension Educator.
2. Motivate your group. Help members understand the importance of the fundraiser. If age-appropriate, consider making the sales into a competitive situation.
3. Help the members set clear goals for the fundraiser. Make sure everyone knows WHY you are raising funds. (Those involved with the club should be able to communicate the club's goals for the fundraiser.)
4. Limit the time period in which the fundraiser is held. (e.g., if selling items, limit sales to three weeks.)
5. Involve the whole club. The fundraiser profit can exceed expectations if everyone does their part.
6. Advertise the fundraiser to members of the community, area businesses, family, and friends.

### *Ideas for Club Fundraisers*

Value card	Pizza card
Auction	Silent auction
Dinner (chicken & noodles, chili, & spaghetti)	T-Shirt
Ice cream social	Candle
Geranium	Poinsettia
Haunted barn	Food/Drink stands at Extension event
Setting up/Cleaning up for event	Paper drive
Skating	Play, pageant
Homemade craft	Lawn mowing
Rummage sale	Walk-a-thon
Festival	Car wash
Refreshments at local event	Snow shoveling

### *Fund Raising and Use of the 4-H Clover*

There are federal regulations that govern the use of the 4-H Clover. Any use of the 4-H Club Name or Emblem is forbidden if it exploits the 4-H program, its volunteers or 4-H participants, the United States Department of Agriculture, the Cooperative Extension Service, or the land grant institution and its employees. Fundraising programs using the 4-H Name or Emblem may be carried out for specific educational purposes. Such fundraising activities should be approved by the appropriate entity as follows:

1. Approval by the County Extension Service (either the County Extension Director or 4-H Youth Development Extension Educator) is required if the fundraising activity is to be carried out in a single county.
2. Approval by the Director of Extension is required if the activity is to be carried out on a multi-county level or statewide.

Under no circumstances may the 4-H Name or Emblem be used for fundraising purposes in any games of chance including bingo. It is the responsibility of the youth educator to inform 4-H organizations of this policy. For a complete set of guidelines for your club's financial records, please contact your 4-H Youth Development Extension Educator.

