

# 2024 Livestock Sale – Buyer Information

**Sale Order:** Dairy Products - Sheep - Goats - Swine - Poultry - Rabbits - Beef

**Date: Wednesday, July 17<sup>th</sup>, 2024 at 1:00pm**

1. Complimentary Buyer's Hospitality Lounge will open at 12:00 PM and will include lunch. Snacks and drinks will be available throughout the duration of the sale.
2. Grand/Reserve Champions will sell at the beginning of their respective species.
3. Sale order for the 2024 auction will be Dairy, Sheep, Goats, Swine, Poultry, Rabbits, and Beef.
4. 10 year members, Champions, and 1<sup>st</sup> year 4-H members will be highlighted in the printed sale order (available prior to the sale).
5. Why should I (or my company) bid?
  - a. Look around the 4-H Fairgrounds! Last year, an initiative was started in the form of a competition amongst the 4-H members to creatively thank last year's auction buyers. Members have created signage displaying the names of those who supported the auction the year prior! This creates a great way for your business to be recognized and appreciated for your support of 4-H youth.
  - b. An excellent way to support the 4H youth in Decatur County and invest in their future. Each 4-H member exemplifies high standards of excellence and leadership which is displayed through the completion of their projects displayed at the Decatur County 4-H Fair and the various activities they've accomplished with their local club. Livestock projects instill a significant amount of responsibility while teaching fundamental economics.
  - c. Advertisement on our Purdue Extension – Decatur County Facebook page and in your place of business!
  - d. 4-H members will attempt to provide you with a picture of them with their animal project to display at your place of business.
6. How do I bid? What to expect....
  - a. 50-75 buyers that consist of Businesses and Individuals that support the 4H Livestock Sale each year by contributing an average of \$500 – \$1200 (depending on species) in **premium** for approximately 300 animals. (**premium** is the term used to describe a dollar amount above the market price of the animal. The market price will be settled between the end user of the animal and the 4-H member and paid by the end user.)  
***You aren't buying the actual animals!***
  - b. All animals will be led through the auction ring by the 4-H member. The bidding will determine the amount of **premium** you or your business is willing to contribute toward that 4-H member's animal project.

- c. In order to place a bid at our auction, a registered buyer (one with a buyer's number that has been granted upon completing the buyer's registration) may indicate a bid with eye contact and a gesture to the ring workers identifying intent to bid at the current price. Please understand that a gesture to make a bid DOES signify your agreement to be obligated to pay the current bid price if no one else signifies they agree to a price higher than yours!
  - d. Buyers can pre-register for the auction by reaching out to the extension office to complete the buyer's registration, or by showing up before the sale begins to sign up. Buyer's packets will be available the day of the event which will include a sale bill, bidder number, and check out tips and reminders!
7. If you're not able to attend the live sale event, our auction committee members are willing to place a bid for you! Please contact them in advance to discuss this option! Names and contact number for our auction committee members are listed at the end of this flyer.
  8. Check out will be available immediately after the conclusion of the sale. Our clerking staff can provide you with an up to date record of all items that you've submitted the winning bid on upon checking out. We are now offering and encouraging the option to pay the day of the sale via credit card or check. A 3% processing fee will be assessed for credit card payments.
  9. After 30 days, all unpaid invoices will be charged an additional 5% Late Fee
  - 10. In lieu of bidding on animals at the Decatur County 4-H Fair Auction, donations may be made to the '4-H Grows Here' fund! Money contributed to this fund will be utilized to improve the auction experience for 4-H members!**

**Decatur County 4-H Auction Committee Members and Contact Information:**

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